

**CUSTOMER SUCCESS STORY**

**Taylor Vinters uses NetMotion to evolve their Agile strategy, giving employees a seamless and secure user experience**



**The Challenges**

An international law firm with offices across the UK as well as Singapore and New York, Taylor Vinters' clients range from Fortune 500 technology multinationals through fast growth venture-backed and owner managed businesses to individuals driven by great ideas and a passion. Specialising in areas such as corporate, commercial technology, IP, brands, employment, commercial real estate, disputes and private wealth, the firm's 180 staff need to have consistent, reliable and easy to use remote access to the services they need.

**The Solution**

After NetMotion was introduced to Taylor Vinters, the company set up an initial trial to test the solution before ultimately rolling it out company wide. Employees now enjoy secure, reliable access to resources wherever and whenever they are working.

NetMotion provides a simple-to-manage security platform that has enabled their staff easy, secure access to company resources while avoiding re-authentication to applications and having to re-log in whenever a connection was dropped. This session and tunnel-persistent connection provides users with a seamless, peer-to-peer encrypted 'office from anywhere' solution. Additionally, NetMotion allows Taylor Vinters to control unsanctioned access to company resources and visualise the users' digital experience, whilst prioritising and optimising application access.



**As we adapt to meet the demands of a different way of working, ensuring that our workforce can seamlessly interact with each other and our clients is critical. NetMotion plays a pivotal part in this, giving us visibility and reliable connectivity.**

Steve Sumner, IT Director  
Taylor Vinters

**The Results**

NetMotion is now at the heart of Taylor Vinters remote working connectivity stack as it transitions to the demands of a mobile and agile workforce. NetMotion provides an encrypted, persistent connection for employees to quickly and easily reach the organisation's applications and services.

- Created an office-like, seamless experience for users whilst working remotely
- Eliminated dropped connections/application crashes and the need for users to re-authenticate/log in
- Workforce has the tools to be more productive and generate higher revenue due to the improved mobile experience



**Of dropped calls were eliminated after introducing NetMotion**

